

International Programs

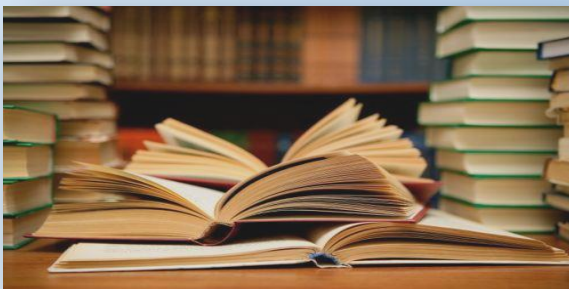
Local policy or global program? That is the question. If your operations go beyond Canadian borders, you must make sure you comply with local legislation abroad with regards to insurance.



Globalization is no longer just a fashionable term, but a hard reality for businesses that have relocated their production facilities sometimes in a remote location, far from any sales outlet, in favour of lower labour costs. Today, many companies operate in several countries.

Historically, companies have, for the most part, overlooked regulations requirements in regards to insurance in jurisdictions where they operate since no mechanism was in place or called upon to uphold such rules.

These regulations requirements designed to protect the public impose various minimal obligations from insurers as far as financial solvency, claims reserve amounts, etc. They also allow authorities to charge taxes and other fees to finance this protection system. Often, it is also a means to protect domestic insurance markets.



Depending on the jurisdiction, an insured may negotiate only with an admitted insurer in said jurisdiction. Consequently, the coverage underwritten locally from Canada may not meet the requirements for your operations in a different jurisdiction, should the insurer not be admitted for underwriting insurance in that country.

In the last few years, we have witnessed a strengthening in the application of those rules on admitted insurance policies, which, when violated, can lead to imprisonment, seizure of personal assets, taxation on insurance indemnity, payment of royalty, tax, or other penalty.

Expertise: Needless to say that the above realities, which existence is often ignored by businesses, should not be taken lightly. Moreover, the increasingly strict governing rules of public corporations prompt compliance to regulations abroad.

At GPL, we have developed several solution models to set up insurance programs to manage the rules of admitted policies, according to the insured risk and specific operations of the client.

Solution models:

- Option 1: Local admitted policies for each jurisdiction
- Option 2: Global non-admitted program
- Option 3: Global hybrid *DIC/DIL* program
- Option 4: Master global program admitted in each jurisdiction

Countries to look out for:

- China
- Brazil
- France
- Germany
- United States
- Mexico

We are available to answer your questions and to advise you in setting up an insurance program to manage the requirements of admitted policies..

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